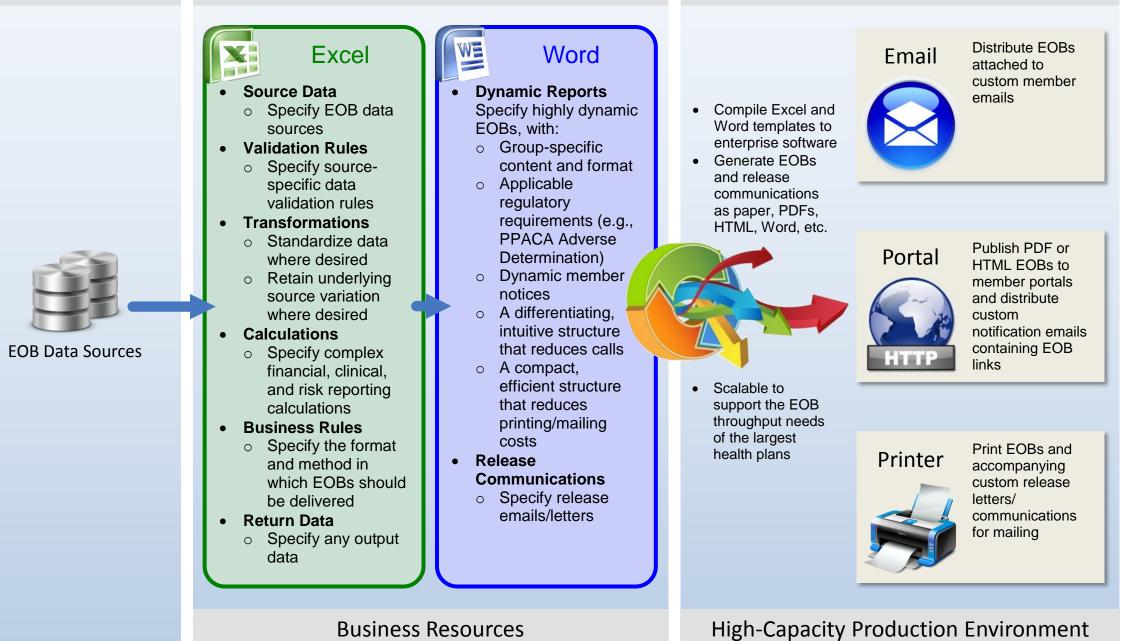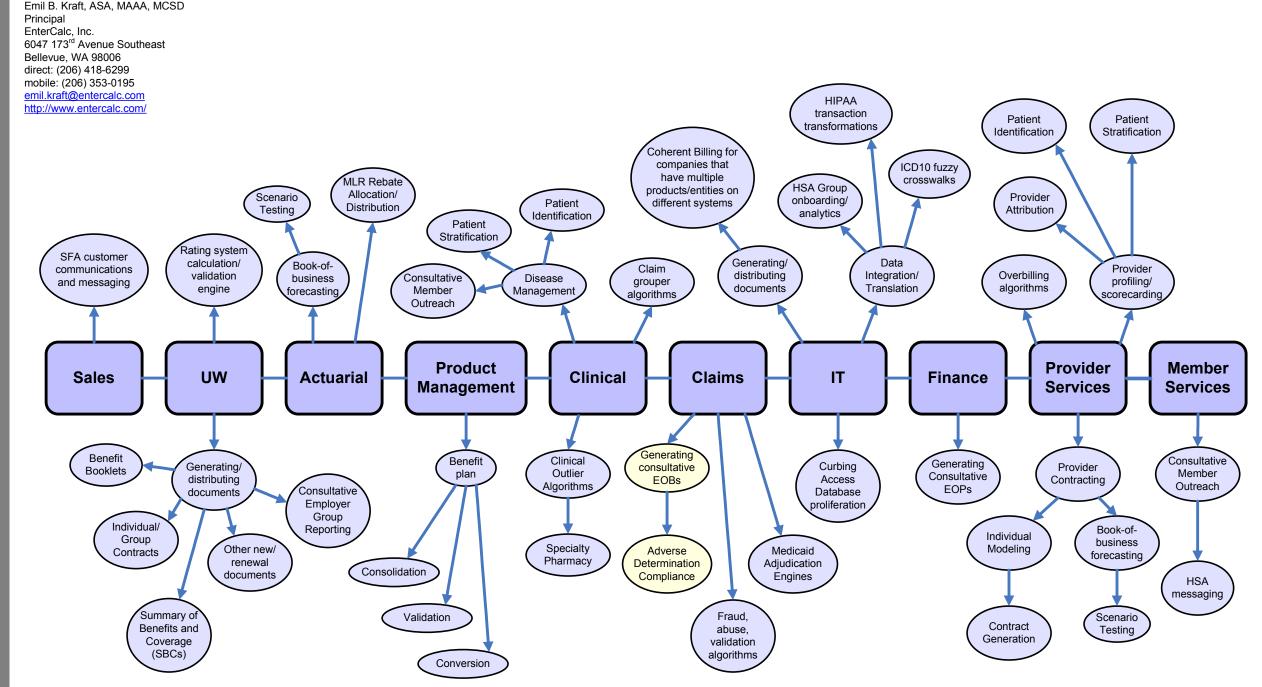## Data Sources

EnterCalc Design/Maintenance

EnterCalc Generation/Distribution

EOB Data Sources

Excel

- **Source Data**
  - Specify EOB data sources
- **Validation Rules**
  - Specify source-specific data validation rules
- **Transformations**
  - Standardize data where desired
  - Retain underlying source variation where desired
- **Calculations**
  - Specify complex financial, clinical, and risk reporting calculations
- **Business Rules**
  - Specify the format and method in which EOBs should be delivered
- **Return Data**
  - Specify any output data

Word

- **Dynamic Reports**
  Specify highly dynamic EOBs, with:
  - Group-specific content and format
  - Applicable regulatory requirements (e.g., PPACA Adverse Determination)
  - Dynamic member notices
  - A differentiating, intuitive structure that reduces calls
  - A compact, efficient structure that reduces printing/mailing costs
- **Release Communications**
  - Specify release emails/letters

- Compile Excel and Word templates to enterprise software
- Generate EOBs and release communications as paper, PDFs, HTML, Word, etc.

- Scalable to support the EOB throughput needs of the largest health plans

Email — Distribute EOBs attached to custom member emails

Portal — Publish PDF or HTML EOBs to member portals and distribute custom notification emails containing EOB links

HTTP

Printer — Print EOBs and accompanying custom release letters/ communications for mailing

Business Resources

High-Capacity Production Environment

Emil B. Kraft, ASA, MAAA, MCSD
Principal
EnterCalc, Inc.
6047 173rd Avenue Southeast
Bellevue, WA 98006
direct: (206) 418-6299
mobile: (206) 353-0195
emil.kraft@entercalc.com
http://www.entercalc.com/

EnterCalc Health Plan Problem/Solution Guide

Sales
- SFA customer communications and messaging

UW
- Rating system calculation/validation engine
- Generating/distributing documents
  - Benefit Booklets
  - Individual/Group Contracts
  - Other new/renewal documents
  - Consultative Employer Group Reporting
  - Summary of Benefits and Coverage (SBCs)

Actuarial
- Scenario Testing
- Book-of-business forecasting
- MLR Rebate Allocation/Distribution

Product Management
- Benefit plan
  - Consolidation
  - Validation
  - Conversion

Clinical
- Patient Stratification
- Patient Identification
- Consultative Member Outreach
- Disease Management
- Clinical Outlier Algorithms
  - Specialty Pharmacy

Claims
- Claim grouper algorithms
- Coherent Billing for companies that have multiple products/entities on different systems
- Generating/distributing documents
- Generating consultative EOBs
  - Adverse Determination Compliance
- Medicaid Adjudication Engines
- Fraud, abuse, validation algorithms

IT
- HSA Group onboarding/analytics
- Data Integration/Translation
  - HIPAA transaction transformations
  - ICD10 fuzzy crosswalks
- Curbing Access Database proliferation

Finance
- Generating Consultative EOPs

Provider Services
- Overbilling algorithms
- Provider Attribution
- Provider profiling/scorecarding
  - Patient Identification
  - Patient Stratification
- Provider Contracting
  - Individual Modeling
    - Contract Generation
  - Book-of-business forecasting
    - Scenario Testing

Member Services
- Consultative Member Outreach
  - HSA messaging